

GermGuard PRO Protection Plans

| GermGuard PRO Protection Plans | | |
|--------------------------------|--------|------------|
| (Up to 6,000 Sq/ft) | Plan-A | Plan-B |
| Manpower (Monthly) | | |
| (8 Hours Shift,6 Days a week) | 28,000 | 16,000 |
| Consumables Pack | 33,600 | 33,600/- |
| Onetime Machinery Cost | - | 75,000/- |
| | | 49,600/- + |
| Total | 61,600 | 75,000/- |

Machinery Details-

| Machines - One Time Cost (Plan-B) | | | | |
|-----------------------------------|-----|-----------|--|--|
| Machines | Qty | Cost | | |
| ULV Fogger | 1 | 25,000 | | |
| Mist Blower | 1 | 35,000 | | |
| Dual Basic Sprayer | 1 | 5,000 | | |
| Mini Fogger | 1 | 10,000 | | |
| Total | | Rs 75,000 | | |

In case of Plan A, we will buy machines and will place them at premises to be used daily. Machines are to be bought by client only in Plan B. Mix of machines needed for a particular premise will be decided after surveying the premise and accordingly selection will affect cost. Above costing is for reference and actual cost may vary as per need and market price of machines.

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<u>Consumables-</u>

| Consumables Pack Details (to be replenished as per usage) | | | | | |
|--|-----|-------|------------------|--|--|
| Products | Qty | Price | Cost | | |
| Virex II 256 | 1 | 6,200 | 6,200 | | |
| Disposable gloves | 500 | 8 | 4,000 | | |
| Head Covers | 500 | 5 | 2,500 | | |
| Disposable 3 Ply Masks | 500 | 7 | 3,500 | | |
| Disposable Shoe covers | 500 | 8 | 4,000 | | |
| Callington NetBioken DSAM | 12 | 1,100 | 13,200 | | |
| Measurers and gauges | 4 | 100 | 400 | | |
| Microfibre Cloths | 25 | 150 | 3,750 | | |
| Total | | | Rs 37,550/- * | | |

*Cost is represented considering Month's usage and may vary as per consumption. Mentioned above is only an indicator and actual may vary as per need and usage.

In a gist-

- Rs 75,000/(or the cost of required machines for a given premise)- One time Cost of machines, will be incurred only in first month (Plan B only)
- Manpower cost is for 8 hrs shift, 10hrs shift will add 2K pm. For efficient management, 1 manpower is required for every 6000 Sqft
- Consumables to be allocated as per the pack details to begin with and will have to replenished as per actual/consumption as and when needed
- Pricing doesn't include GST, will be applicable as per respective tax slabs
- In case of execution, Cost of decided machines and consumables will need to be paid in advance and will have 3 days of procurement time
- Cost of manpower will follow monthly cycle, monthly dues will need to cleared by 5th of next month

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